



THE CUSTOMER

In 1969 the Morton family opened the first Brigantine on Shelter Island in San Diego. The family business continues to expand and improve including adding their own brewery, Ketch, to the corporate headquarters. The Morton family is dedicated to decreasing carbon emissions and being good stewards of the environment. They were also looking for a solution to rising electricity costs and a way to offset electricity costs and put the savings back into operations.

HES Solar designed and installed a 131-kilowatt (kW) SunPower® Helix® solar system across the rooftop of the Brigantine's corporate headquarters. The fully-integrated system is expected to save Brigantine \$45,577 in the first year of the system's operation. The investment is expected to pay for itself in just 3.1 years and return an estimated \$1,831,626 in savings over the first 25 years of operation. That's a nearly 500% ROI in 25 years and an annual 85% offset of electricity usage.

FLIPPING THE SWITCH TO SAVINGS!

"We care about being good stewards of the environment and about our bottom-line. Why did we choose to go solar? The ROI is fantastic! We were waiting for a company that gave us a good vibe and was less pushy sales techniques and just the nuts and bolts of solar. That's what Ross and his team at HES Solar offer.

They provided a good, solid plan to go solar with little involvement from us after signing the contract. There was little to no disruption to our business operations. Wenjie was the project lead and he ran with it, and now we've got this turn-key product that's going to substantially reduce our power bills. If you were to ask me when is a good time to go solar I'd say yesterday. Do it now! Our only regret is that we didn't do it sooner."

-Matt Morton, Director of Development
The Brigantine Restaurant Corporation



QUICK FACTS



Total System Size

131 kW



Annual Electricity Offset

85%



First Year Savings

\$45,577



Payback Period

3.1 years

